

I am a **CORPORATE FINANCE EXECUTIVE** with a successful record with business startups and strong interpersonal and management skills. I am looking for a contract or permanent position in the area of Finance or Accounting. My experience in manufacturing and accounting will complement my experience in Financial Planning to provide your clients an exceptional resource

EXPERIENCE/ACCOMPLISHMENTS

- Adept at analysis with the ability to break problems into workable elements while considering the whole picture.
- Over 15 years developing and presenting complex short and long term forecasts using Commercial software and Excel with VBA (macros).
- Implemented and taught Cost accounting.
- Experience in most aspects of Finance and Accounting.
- Experience with many difference accounting and ERP systems.
- Working in the High Tech industry both as an employee and as a consultant, I have learned to quickly assess the business requirements of my employer or clients and to work as a trusted and integral part of their senior management teams.
- Strong communications skills doing presentations to large and small audiences and user friendly documentation.
- Experience working with Sr. Managers in Finance, Engineering, Manufacturing, R&D, Service and Marketing developing plans and negotiating business objectives in existing and start-up situations.

Financial Consultant 2007-
Providing Excel expertise to idEngines, Clari, Wyse Technologies, Stanford University and others.

Real Estate Professional 2004-2006

Financial Consultant 2002-2003
Financial Consultant
Working extensively with Excel and VBA to reduce the workload of finance departments.

Director of Financial Planning & Reporting 2000 – 2002
Rapid5 Networks, Inc.
Telecom Equipment Start-up

- I managed the implementation of Inventory, purchasing, manufacturing, and Cost accounting using J. D. Edwards.
- Using Excel I developed complex forecast for Rapid5 Networks that included a perpetual integrated forecast for over 200 employees in 5 locations with a monthly budget exceeding 4 million. I was given special recognition from the Board for my work in this area.
- Consulted with the Managers on expense variances and how to correct them.

Rapid5 Continued:

- Provided specialized analysis of actual vs. forecast for the CFO and other senior management persons.
- Installed and documented Cost and Manufacturing accounting using J.D. Edwards. Traveling to Texas to coordinate and train the Manufacturing and operations staff.

Financial Consultant

Cisco Systems, Coherent Medical, and others 1999 – 2000
Extensive work with Hyperion Pillar Fyplan and Excel to proved forecasting and analytical data for management decisions. Developed and documented close process including documentation on Oracle. Provided

Manager Pricing/Business Analysis

1995 – 1998

Hitachi Data Systems, Santa Clara, CA
Computer Marketing
Developed financial plans and worked with marketing analysis at Hitachi Data systems as well as others. Provided complete pricing models and database. Worked with Product Marketing to develop analysis of the non-mainframe Computer marketplace.

Financial Consultant, San Jose

1993 – 1995

Retained by CISCO Systems, the former Tencor, and telecommunications companies to provide annual forecasting using Excel and Hyperion Fyplan & Fycontrol, account analysis, and year-end audit assistance.

Director of Finance and Operations

1991 – 1993

Plasmon Data Systems, Milpitas, CA.
High tech wholesaler/Manufacturer of optical disks and optical disk systems
Working with the CEO in England I implemented all phases of their manufacturing/assembly operation including assembly, shipping and receiving and product repair.

As Director of Finance implemented computerized accounting and provided financial and strategic planning for the US unit. Managed all financial aspects of corporate business as the senior finance person in the US of this English company.

Controller

1989 – 1991

VSMS, San Jose, CA
Computer and Telecommunications Company
Provided all financial operations including coordination with the parent company in Tiawan.

Controller

1987– 1989

Scientific Hardware, Menlo Park, CA
Manufacturing and Installation of EFI/RFI rooms

EDUCATION/SKILLS BS Finance Cal State Hayward 1973
MBA Finance Golden Gate University Los Altos, 1991
SOFTWARE SKILLS JD Edwards, Excel w/VBA, Microsoft Word, PowerPoint, Microsoft Access, Hyperion Pillar Fyplan & Fycontrol, Windows, and the Internet.
Instructor Taught Cost and Management accounting at Golden Gate University.
Taught Microsoft Office at Heald College.
Member of the Institute of Management Accountants
Currently Chairman of the Northern California IMA Excel Users Group
Graduate of Dale Carnegie human relations course.